THIRD ANNUAL
MIAMI INTERNATIONAL ARBITRATION CONFERENCE

Winning Advocacy Techniques:
Critical Procedural and Evidentiary Issues

January 26 - 28, 2005
The Biltmore Hotel - Coral Gables, Florida

A conference presented by:
Steel Hector & Davis LLP

In cooperation with the:
International Centre for Dispute Resolution (ICDR),
a Division of the American Arbitration Association,
Inter-American Bar Association (IABA), and the
Inter-American Commercial Arbitration Commission (IACAC)

www.miamiarbitration.com
# Program Agenda

**Conference Chairs: Alvin B. Davis and Daniele Favalli**

**January 26, 2005**

<table>
<thead>
<tr>
<th>Time</th>
<th>Event</th>
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<tbody>
<tr>
<td>6:00-8:00 p.m.</td>
<td>Welcome Cocktail Reception</td>
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**January 27, 2005**

<table>
<thead>
<tr>
<th>Time</th>
<th>Event</th>
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<tbody>
<tr>
<td>8:00-8:45 a.m.</td>
<td>Registration</td>
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<tr>
<td>8:45-9:00 a.m.</td>
<td>Opening Remarks</td>
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**Introduction to the Conference**

Daniele Favalli, Steel Hector & Davis LLP, Miami

<table>
<thead>
<tr>
<th>Time</th>
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<tbody>
<tr>
<td>9:00-9:45 a.m.</td>
<td>Critical Issues of ICDR, IACAC, and UNCITRAL Procedure</td>
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<tr>
<td></td>
<td>Panel discussion:</td>
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<tr>
<td></td>
<td>José María Abascal, Mexico</td>
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<tr>
<td></td>
<td>Luis M. Martínez, ICDR, New York</td>
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<tr>
<td></td>
<td>Alejandro Ponieman, Ponieman &amp; Asociados, Argentina</td>
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<tr>
<th>Time</th>
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<tbody>
<tr>
<td>9:45-10:15 a.m.</td>
<td>Structuring a Case Effectively</td>
</tr>
<tr>
<td></td>
<td>David W. Rivkin, Debevoise &amp; Plimpton LLP, New York</td>
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<tr>
<th>Time</th>
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<tbody>
<tr>
<td>10:15-10:45 a.m.</td>
<td>Coffee Break</td>
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<th>Time</th>
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<tbody>
<tr>
<td>10:45-11:30 a.m.</td>
<td>The Search for and the Use of Evidence in Arbitration: Forged Documents and Digital Evidence Recovery</td>
</tr>
<tr>
<td></td>
<td>Eduardo Palmer, Eduardo Palmer, PA., Miami</td>
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<td></td>
<td>Douglas W. Anderson, KPMG LLP, Orlando</td>
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<th>Time</th>
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<tbody>
<tr>
<td>11:30-12:00 p.m.</td>
<td>Requesting and Presenting Evidence: Do Arbitrators Ever Grant Document Production Requests and Do They Review All Evidence Presented?</td>
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<td></td>
<td>Janet E. Mills, Baker &amp; McKenzie LLP, Canada</td>
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<th>Time</th>
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<tbody>
<tr>
<td>12:00-1:15 p.m.</td>
<td>Lunch</td>
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<th>Time</th>
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<tbody>
<tr>
<td>1:15-2:30 p.m.</td>
<td>The Art of Witness Interrogation: A Mock Scenario</td>
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<td></td>
<td>Nigel Blackaby, Freshfields Bruckhaus Deringer, France</td>
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<td></td>
<td>David M. Lindsey, Clifford Chance LLP, New York</td>
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Moderator: J. Martin Hunter, Essex Court Chambers, England

**January 28, 2005**

<table>
<thead>
<tr>
<th>Time</th>
<th>Event</th>
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<tbody>
<tr>
<td>9:00-9:45 a.m.</td>
<td>What is Different About Procedure and Evidence in Brazil?</td>
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<tr>
<td></td>
<td>Panel discussion:</td>
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<tr>
<td></td>
<td>João Bosco Lee, Athayde Castro &amp; Lee, Brazil</td>
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<tr>
<td></td>
<td>José Antonio Fichtner, Andrade &amp; Fichtner Advogados, Brazil</td>
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Moderator: C. Mark Baker, Fulbright & Jaworski L.L.P., Houston

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<tr>
<td>11:00-11:30 a.m.</td>
<td>What In-House Counsel Need to Know About International Arbitration</td>
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<tr>
<td></td>
<td>Giselle Leonardo, Giselle Leonardo, PA., Ft. Lauderdale</td>
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<tbody>
<tr>
<td>11:30-12:00 p.m.</td>
<td>Closing Remarks</td>
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About the Conference
The Miami International Arbitration Conference provides an annual opportunity to examine a specific topic in international arbitration and discuss it in depth. This year’s conference will focus on practical procedural issues, including: the admission of evidence and the weight it is afforded, do’s and don'ts of witness interrogation, and the use of expert testimony. These must-know topics are essential elements of the arbitration practice. To explain the techniques of successful advocacy, panelists will include leading experts and professionals from around the world. They will share their experiences and provide insight into recent developments.

This event will be of interest to corporate legal counsel, government officials, and other practitioners involved in the field, as well as to arbitrators. Once again, leading arbitration experts gather in Miami to discuss cutting-edge topics and to show that Miami is a center for international arbitration. Janet Reno, former Attorney General of the United States and current board member of the American Arbitration Association, will be the keynote speaker for this year’s conference.

The conference will be simultaneously held in English, Spanish and Portuguese.

For further information and future updates, you can now visit the conference website at www.miamiarbitration.com.

About Steel Hector & Davis LLP
Steel Hector & Davis LLP is an international law firm based in Miami with more than 200 attorneys in 11 offices around the world, including Buenos Aires, São Paulo, Rio de Janeiro, Caracas, Santo Domingo, London, and Tel Aviv. Steel Hector & Davis is a full-service firm that maintains practices in a wide variety of areas, including a sophisticated international litigation and arbitration practice providing services to a broad range of corporate and individual U.S., Latin American, and European clients. Steel Hector & Davis lawyers are accustomed to acting as legal counsel or as arbitrators on complex commercial disputes. The international litigation and arbitration group is comprised of lawyers from a variety of cultural and ethnic backgrounds and includes both common and civil law practitioners who pride themselves on working together as members of an integrated team. The firm's attorneys also speak various foreign languages, including Spanish, Portuguese, French, Italian, and German and are capable of conducting international litigation and arbitration proceedings in these foreign languages as well as in English.

About the ICDR
The International Centre for Dispute Resolution℠ (ICDR) was established in 1996 as a separate division of the American Arbitration Association (AAA) to further enhance the delivery of conflict management services around the globe. The ICDR is the largest provider of conflict management and dispute resolution services around the world. The ICDR maintains specialized administrative facilities supervised by multilingual attorneys in New York, an established European office in Dublin, and a worldwide panel of more than 500 arbitrators and mediators. The members of this culturally diverse panel routinely deal with complex international controversies that arise out of joint ventures, partnerships, sales, franchising, patent rights, and other investment and trade transactions.

The ICDR has established 59 cooperative agreements with arbitral institutions in 42 counties. This facilitates multi-country conflict resolution proceedings virtually anywhere in the world.
About the IABA
The Inter-American Bar Association was founded more than 60 years ago by a group of distinguished lawyers representing 44 professional organizations and 17 nations of the Western Hemisphere. The IABA’s membership includes bar associations from throughout the Americas and Iberia, as well as individual members. The Washington, D.C.-based organization represents a permanent forum for lawyers to exchange professional views and information, to promote the rule of law, and to protect democratic institutions in the hemisphere. The IABA’s objectives also include upholding the honor of the legal profession and encouraging cordial relations and fellowship among the lawyers of the Americas. The IABA has recently signed a cooperative agreement to promote the effective use of arbitration and Miami as an arbitral venue.

About the IACAC
The Inter-American Commercial Arbitration Commission was founded nearly 70 years ago pursuant to a resolution of the International Conference of American States (the forerunner of the Organization of American States). The IACAC maintains and administers, throughout the Western Hemisphere, a system of arbitration and conciliation of international commercial disputes. Working in cooperation with national sections, the Commission provides service to parties who request conciliation or arbitration in accordance with the rules of the Commission. To date, the system includes 19 national sections, which are representatives of member countries’ business and legal communities and typically include chambers of commerce and arbitral institutions, and six associated sections. The American Arbitration Association is the national section for the United States. Delegates from member countries work with the IACAC to facilitate the administrative process, to draft and encourage enactment of modern dispute settlement laws, and to conduct educational activities such as the training of international arbitrators. Under a recently formed alliance, the ICDR administers all of IACAC’s cases in conjunction with the IACAC’s office of the Director General.

Accommodations
Participants are responsible for making their own travel arrangements. It is recommended that you check with your local U.S. Consulate and apply in good time for any necessary visa. Rooms are available at the Biltmore Hotel in Coral Gables at a special conference rate of $269 plus tax per night. Reservations must be made by December 10 to ensure this promotional rate. The hotel’s reservations department can be reached at +1.305.445.1926 or 1.800.727.1926 (within the United States). When making a reservation, you should mention the conference group number 9051.

Conference Sponsors

CLE Credit
Steel Hector & Davis LLP will be pleased to provide a certificate of attendance to participants upon request.
Conference Panelists

José M. Abascal - Mexico City, Mexico
Counsel, Arbitrator and Advisor; Professor emeritus, Universidad Iberoamericana (Mexico City); Chairman, UNCITRAL working group on arbitration; member, AAA Board of Directors, AAA Executive Committee, AAA International Advisory Committee, the LCIA Court, and NAFTA advisory committee on private dispute resolutions; Chair, Mexico City National Chamber of Commerce Arbitration Commission. Commissioner, United Nations Security Council Compensation Commission (Corporate Claims) (1997-2003); Professor, Law Department, UNAM, 1964-76. Has written and lectured extensively in Mexico and abroad. Law degree, Universidad Nacional Autónoma de México, 1960.

Douglas W. Anderson - Orlando, Florida

J. Eloy Anzola - Caracas, Venezuela

C. Mark Baker - Houston, Texas

Nigel Blackaby - Paris, France

José Antonio Fichtner - Rio de Janeiro and São Paulo, Brazil

Jeffrey E. Fuchs - Washington, D.C.
President, Delta Consulting Group, Inc., an international consulting firm comprised of engineers and accountants specializing in dispute resolution; professional engineer; certified public accountant; former Senior Manager for Ernst & Young’s consulting services; former Vice President of Operations for a commercial construction company. B.S. and M.S. in Construction Engineering & Management, University of Maryland, 1982, 1987.

Martin Hunter - London, England

João Bosco Lee - Curitiba, Brazil

Giselle Leonardo - Fort Lauderdale, Florida
Partner Giselle Leonardo, PA. Formerly Corporate Counsel in various multinational corporations including major international developers and contractors performing work in Asia, Latin America, Africa, and other regions; past Chair, International Section, Broward County Bar Association; member, Construction Law Committee and International Bar Section, Chi Epsilon National Civil Engineering Honor Society; J.D., University of Pennsylvania, 1991; B.S., Civil Engineering, University of Pittsburgh, 1988.

David M. Lindsey - New York, New York

Luís M. Martinez - New York, New York
Vice President, ICDR (responsible for international arbitration business development in Central America, South America, and the Northeast United States). Publications include several articles on international arbitration. J.D., St. John’s University, 1995.

Janet E. Mills - Toronto, Canada
Eduardo Palmer - Miami, Florida

Alejandro Ponieman - Buenos Aires, Argentina

Charles A. Riepenhoff, Jr. - Atlanta, Georgia

Partner, Debevoise & Plimpton; member, AAA Board of Directors; Vice President of the LCIA Court; member, U.S. Secretary of State’s Advisory Committee on Private International Law; Fellow, Chartered Institute of Arbitrators; Vice Chair, IBA Legal Practice Division; founding member, NAFTA Advisory Committee on Private Commercial Disputes; past Chair, AAA Arbitration Law Committee International Section; past Chair, IBA Committee on Arbitration and ADR; past Co-Chair, ABA International Litigation Committee; member, ad hoc division of the Court of Arbitration for Sport, hearing disputes at the 2004 Athens Olympic Games. Publications include: Model Law Decisions: Applying the UNCITRAL Model Law on Arbitration, 1985-2001; “21st Century Arbitration Worthy of its Name,” Law of International Business and Dispute Settlement in the 21st Century, 2001; “Attempts to Use Section 1782 to Obtain U.S. Discovery in Aid of Foreign Arbitrations,” Arbitration International, 1998; “International Commercial Arbitration in the United States,” International Commercial Arbitration and Asia Law, 1997; “The Expansion of International Arbitration,” ADR & the Law, 1997. J.D., Yale, 1980.

Hon. Janet Reno - Miami, Florida

Hon. Horacio D. Rosatti - Buenos Aires, Argentina
Minister of Justice and Human Rights, Republic of Argentina; Professor of Law, Universidad Nacional del Litoral, Universidad Austral, and Universidad Nacional de Rosario. General Counsel of the National Treasury (2003-04), representing the government of Argentina in international arbitration matters; former Alternate Justice of the National Supreme Court; Dean of Universidad Católica de Santa Fe Law School (1999-2002); Mayor, City of Santa Fe (1995-99). Law degree, Universidad Nacional del Litoral.

Marc B. Sherman - Washington, D.C.
Managing Director in charge of the Washington, D.C. office, Huron Consulting Group; Adjunct Professor of forensic accounting, Georgetown University School of Business MBA program; certified fraud examiner, certified public accountant, and certified insolvency accountant. Former KPMG National Partner in Charge for Forensic Services for the information, communications, and entertainment industries. Publications include: “Chapter 9: Conducting an Internal Investigation Overseas” and “Chapter 13: Forensic Accounting,” in Corporate Fraud Investigations and Compliance Programs, 2000. J.D., University of Maryland, 1984.

William K. Slate II - New York, New York
CEO and President, American Arbitration Association, International Centre for Dispute Resolution, 1994-present; visiting professor, Seton Hall University School of Law. Served as an executive in both the Third and Fourth Federal Circuits, overseeing judicial operations in eight states and the Virgin Islands; member of various international arbitral institutions, including the International Court of Sport (Lausanne, Switzerland) and the United States Anti-Doping Agency’s Olympic Athlete Disputes Panel; published author of 50 articles on law and business. J.D., University of Richmond Law School; MBA, Wharton School of Business, University of Pennsylvania.

Carlos A. Souffront - Miami, Florida
Of Counsel, Steel Hector & Davis, member, International Litigation and Arbitration Group. J.D., Tulane University 1994.

Christi L. Underwood - Winter Park, Florida
Christi L. Underwood, PA. Member, National Construction Dispute Resolution Committee, AAA’s international panel, and AAA’s national construction and commercial panel. Former Partner, Foley & Lardner (Orlando); 14 years experience as a commercial construction company owner. Has developed course materials and presented seminars on topics such as “Comparative Considerations in Drafting International Arbitration Clauses” and “ADR in the Construction Industry.” J.D., University of Florida, 1988.

Carlos Urrutia-Valenzuela - Bogotá, Colombia

Íñigo Quintana Aguirre - Madrid, Spain

Carlos A. Souffront - Miami, Florida
Of Counsel, Steel Hector & Davis, member, International Litigation and Arbitration Group. J.D., Tulane University 1994.

Christi L. Underwood - Winter Park, Florida
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Carlos Urrutia-Valenzuela - Bogotá, Colombia
Registration Form
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The Biltmore Hotel
Coral Gables, Florida

_____ Mr. _____ Mrs. _____ Ms. _____ Dr. _____ Lic.

Name _______________________________________________________

Company _____________________________________________________

Address _____________________________________________________

City __________________ State ________________________________

Zip/Postal Code _________ Country ______________________________

Tel _______________________ Fax ________________________________

Email _______________________________________________________

Registration Fees
(Full payment must be received in order to process registration)

Conference and registration fees include admission to all seminars, along
with the course materials, luncheon, dinner, breaks, and cocktail
receptions as outlined in the program agenda.

☐ $790 USD until December 17, 2004

☐ $950 USD after December 17, 2004

Method of Payment

_____ American Express   _____ Visa   _____ MasterCard

Name on Credit Card _____________________________________________

Card Number ___________________ Expiration Date _____________

Signature ______________________ Today's Date _______________

Cancellation Policy
Please note that space availability is limited. Should you need to cancel your registration, a refund of 75%
is available until December 17, 2004. We regret that no refunds can be made after that date.