



Virginia Member Firm and Members of the Lex Mundi Labor and Employment Law Group Work Together to Provide Major U.S. Bank with Multijurisdictional Labor and Employment Advice Network

Submitted by McGuireWoods LLP

A major U.S. bank with offices around the world approached McGuireWoods LLP, Lex Mundi's member firm for Virginia, and requested legal advice on employment law matters in several Latin American jurisdictions. The client also specifically asked that all expenses be consolidated into one bill, so it would not have to keep track of individual invoices submitted by the different firms that rendered services.

Even though the client was currently using a global law firm for these matters, it asked the Virginia member firm to make a proposal so that it could compare services.

Responding to the challenge, a Partner with McGuireWoods utilized his connections and relationships developed through the Lex Mundi Labor and Employment Law Group to put together a group of employment lawyers from several Lex Mundi Latin American member firms that could work together cohesively to handle the client's legal needs and billing requests while delivering a level of service that met and/or exceeded the client's expectations.

Thoroughly impressed with the Virginia member firm and its network of employment lawyers, the client replaced the global law firm and asked McGuireWoods to assist it with another project. The client wanted to establish an "ongoing relationship" in which it could turn to McGuireWoods for labor and employment advice in regards to all issues around the world.

The Virginia member firm Partner once again called upon the Lex Mundi Labor and Employment Law Group to expand its original network so that it now included labor and





employment lawyers from member firms in every region. Today, through the continued cooperation and assistance provided by the lawyers in the Lex Mundi Labor and Employment Law Group, McGuireWoods is able to provide the client with labor and employment legal advice in a timely manner on a global basis.

This is yet another great example of how the Lex Mundi Labor and Employment Law Group, through established uniform client service standards, collaboration and coordination, effective communication, and overall strong rapport, can provide clients with legal services comparable to those of a global law firm.

Lex Mundi is the world's leading association of independent law firms. Each member firm is a top-tier commercial law firm and is recognized for its quality representation and local market knowledge. Lex Mundi members are not affiliated in the joint practice of law. Each member firm is an independent law firm and renders professional services on an individual and separate basis.



Contact us at 1.713.626.9393. Locate a member firm online at www.lexmundi.com