

# Lex Mundi Africa and Middle East Regional Forum: Current Trends in Africa and the Middle East

February 26 - 28, 2019  
Dubai

Hosted by Afridi & Angell

## Agenda

Tuesday, February 26, 2019

**7:00 p.m. – 9:00 p.m. Welcome and drinks reception: The Capital Club, Dubai**

Wednesday, February 27, 2019

**8:30 a.m. – 9:00 a.m. Registration and Continental Breakfast**

**9:00 a.m. – 9:45 a.m. Welcome and Self-Introductions**

Lex Mundi leadership and representatives from the host firm will welcome participants and provide an overview of the day's agenda. Each participant will then provide a brief introduction and description of his or her practice

**9:45 a.m. – 10:30 a.m. Current Trends in Africa  
Tomi Davies, President, African Business Angels Network**  
As President of the ABAN Tomi Davies is intimately involved with assisting and advising entrepreneurs throughout the continent. He is inspired by the potential he sees every day and in this talk he will share his experiences, his insights and his reasoning for why Africa could be very well placed for future exponential growth.

**10:30 a.m. – 11:15 a.m. How Fortune 500 Companies Do Business in Africa  
Martin Tronquit, Managing Partner, Infomineo**  
Infomineo is a B2B research provider specialized in providing multinational companies with insightful market information within the African region. In this presentation and following on from a major research project on the topic, Martin will tell us how Fortune 500 companies approach doing business in Africa.

**11:15 a.m. – 11:30 a.m. Break**

- 11:30 a.m. – 12:30 p.m.      How Your Law Firm Can Help You Avoid Complex Debt Recovery Proceedings**  
For many organizations in MEA actually getting a client to pay can be a major problem, often resulting in very complex, lengthy debt recovery proceedings for multi-million-pound sums. How can your law firm help you to avoid that situation?
- 12:30 p.m. – 1:30 p.m.      Networking Lunch**
- 1:30 p.m. – 2:30 p.m.      The New African Competition Regimes**  
With many African jurisdictions facing new Competition regulations, what are the implications for law firms and their clients?
- 2:30 p.m. – 2:45 p.m.      Break**
- 2:45 p.m. – 4:00 p.m.      The Impact of New Bankruptcy Laws**  
With the introduction of new Bankruptcy laws in certain jurisdictions, what is the impact for law firms and their clients
- 4:00 p.m. – 5:00 p.m.      GC Panel Q and A**  
What do our clients really think of the service we provide to them? Where could we improve and how should we be marketing to them? A panel of in-house lawyers from major multi-national organizations will very kindly share their insights into these challenging questions
- 7:00 p.m. – 10:00 p.m.      Excursion, Dinner and Networking on Dubai Creek**  
Gather in hotel reception at 6:45 p.m.

## Thursday, February 28, 2019

- 8:30 a.m. – 9:00 a.m.      Continental Breakfast**
- 9:00 a.m. – 10:00 a.m.      Planning meeting for Lex Mundi Member Firms only**
- 10:00 a.m. – 10:15 a.m.      Break**
- 10:15 a.m. – 11:00 a.m.      The Impact of Artificial Intelligence on the Law**  
**Gordon Vala Webb, Senior Advisor, Technology and Innovation, Lex Mundi**  
Artificial intelligence is the current “next big thing” in legal technology. How is it being used by law firms, to what extent and where is it heading?
- 11:00 a.m. – 12:00 p.m.      Project Development and Finance**  
A panel of Lex Mundi member firm lawyers from across the region will share their experiences of challenges, issues and things to be aware of in relation to Project Development and Finance in their jurisdictions.
- 12:00 p.m. – 1:00 p.m.      Networking lunch**
- 1:00 p.m. – 4:00 p.m.      Client Roundtables**