



Successful Client Solutions

Nine Lex Mundi Member Firms Work Together to Help Close Billion Dollar Merger

While attending the Lex Mundi Europe/Middle East/Africa Regional Conference in Munich, a shareholder with Butzel Long, Lex Mundi's member firm for Michigan, received an urgent e-mail from a client. The client was the General Counsel for a U.S.-based multinational company, and the company was in the middle of a billion-dollar merger. In order to ensure that the merger closed on time, the client needed immediate antitrust information from nine different jurisdictions, mostly in Europe and Asia, in regards to advice on antitrust clearance and approvals.

The Butzel Long shareholder went to the Lex Mundi Antitrust, Competition, and Trade Practice Group dinner held in conjunction with the conference. Sitting at a dinner table with antitrust experts from eight different Lex Mundi member firms, and communicating with a lawyer in Singapore by phone – who was recommended by the Lex Mundi lawyers, the shareholder was able to assemble the information needed to advise the client on the laws of all the required jurisdictions that evening.

"What happened that night was an unbelievable experience," said the Butzel Long shareholder enthusiastically. Writing on the back of menus and working with other materials made available, everyone "rolled up their sleeves and showed the client what the Lex Mundi membership was all about!"

The shareholder collected all the information provided by the Lex Mundi antitrust lawyers, followed up with additional questions, and was able to submit to the client final answers within a few hours of receiving the initial e-mail. Following the conference, some of the Lex Mundi antitrust lawyers continued to assist the client with the merger by performing filings and providing formal legal opinions. In two months, they completed all filings around the world and closed the merger.





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In conclusion, the Butzel Long shareholder said, "because of the fast start and efforts made by the Lex Mundi antitrust lawyers that night, the merger closed on time and the client could not have been more impressed." The client found it remarkable that we could give detailed answers to antitrust questions in eight countries in a few hours time.

"There was no other way this could have been done," the shareholder said proudly, "not by e-mail, phone, or blackberry." It was one of those opportune moments, made possible by Lex Mundi!

Lex Mundi is the world's leading network of independent law firms with in-depth experience in 100+ countries. Through close collaboration, our member firms are able to offer their clients preferred access to more than 21,000 lawyers worldwide - a global resource of unmatched breadth and depth.

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