



Successful Client Solutions

International Distributor Receives “Around-the-Clock” Seamless Service from Lex Mundi Cross-Border Transaction Team

An international distributor, with more than 2,000 operations around the globe, turned to its trusted advisors at Alston & Bird LLP, Lex Mundi member firm for Georgia, regarding an acquisition of an aftermarket automotive parts distributor operating in Australia and New Zealand.

Using the Lex Mundi network, Alston & Bird engaged fellow member firms, Clayton Utz, Lex Mundi member firm for Australia, and Simpson Grierson, Lex Mundi member firm for New Zealand, to advise on the transaction.

The three member firms worked closely together on the transaction with Clayton Utz assuming the lead role for coordinating the provision of legal services required in Australia, New Zealand and later in the transaction, the Netherlands.

The Lex Mundi transaction team worked together to acquire the foreign investment approvals and to develop the competition and merger control analysis, due diligence and transaction documents. The Lex Mundi member firms provided the client with electronic billing and reporting, as well as a single legal due diligence report.

The complex transaction crossed multiple borders and time zones. The team’s ability to operate “around the clock” allowed it to obtain additional urgent advice from Rajah & Tann, Lex Mundi firm for Singapore, and Houthoff Buruma, Lex Mundi member firm for the Netherlands, within a matter of hours, which demonstrated superior service to lawyers on the other side of the transaction.





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The client successfully acquired its initial interest in the company and was very pleased with the quality of work from the Lex Mundi member firms. The client commented, "I knew we hit the lottery early. Alston & Bird and your team never wavered. Clayton Utz did a masterful job, communicated very well...worked well amongst each other. We truly appreciate the quality of work. "

Lex Mundi's global network allowed member firms to work together and obtain quick assistance to seamlessly serve its client's needs.

Lex Mundi is the world's leading network of independent law firms with in-depth experience in 100+ countries. Through close collaboration, our member firms are able to offer their clients preferred access to more than 21,000 lawyers worldwide - a global resource of unmatched breadth and depth.

Lex Mundi - the law firms that know your markets.

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