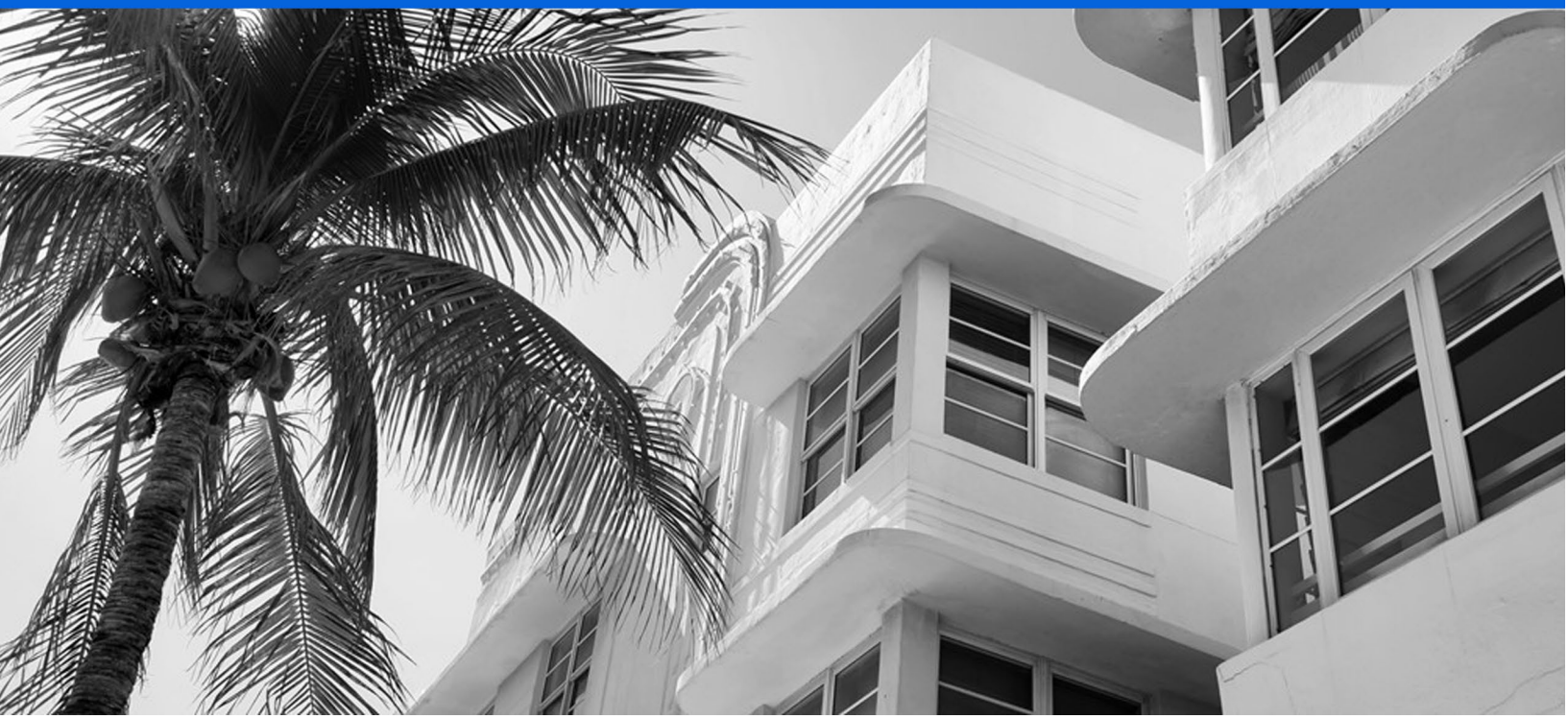


2022 Americas Conference

Miami, Florida, USA
26-28 October 2022





Agenda

Wednesday, October 26th

1:00 pm – 6:30 pm **Registration**

6:00 pm – 8:00 pm **Evening Reception**

Palm Grove

Join your Lex Mundi colleagues around the beautiful Four Seasons pool for the opening reception.

Thursday, October 27th

8:00 am – 3:30 pm **Registration**

9:00 am – 9:45 am **Welcome Coffee, Opening and Self-Introductions**

9:45 am – 10:15 am **How Lex Mundi is helping you succeed**

Helena Samaha, President & CEO, Lex Mundi

Lex Mundi's new and exciting initiatives power up the services and skills of your firm. Get a bird's eye view of how Lex Mundi, as your network, is helping you and your teams succeed.

10:15 am – 10:45 am **Break**

**10:45 am – 12:00 pm** **Fasten your seatbelts... Reacting to the economic turbulence**

John Price, Managing Director, Americas Market Intelligence.

The current economic conditions across the world put a strain on people and businesses, from spiralling inflation to oil and reduced investments. But how can we make sense of the ongoing changing macro- and microeconomic shifts, and will clients spend, invest or cut? John Price will help make sense of the impact of inflation on investment flows, supply chain disruption and its impact on commodity pricing, post-Covid political disruption, and opportunities resulting from Chinese investment.

12:00 pm – 1:00 pm **Networking Lunch****1:00 pm – 2:00 pm** **Regional Spotlights**

Jose Maria, Claro & Cia, Abogados (member firm for Chile), Catalina Santos, Brigard Urrutia (member firm for Colombia), Carlos Velázquez de León, Basham, Ringe y Correa, S.C. (member firm for Mexico), & Pedro Freyre, Akerman (member firm for USA, Florida).

Members from Chile, Colombia, Mexico and the USA will share impactful events creating ripples in their jurisdictions and beyond. They will share how they're responding and what's 'hot' now and in the horizon, to help you benefit from these insights and stay ahead from the competition.

2:00 pm – 2:45 pm **Leveraging Lex Mundi Resources to Improve Business Decision and Matter Management**

Sebastian Iribarne, Marval O'Farrell Mairal (member firm for Argentina), Megan DeLeon, (member firm for USA, Florida) and Nadège Nguyen, Gide Loyrette Nouel A.A.R.P.I. (member firm for France).

The panel will share how they have used Lex Mundi resources such as horizon scans and Equisphere to better serve clients and aide in their decision making.

2:45 pm – 3:15 pm **Coffee Catch-Up**



3:15 pm – 4:30 pm

Breakouts

Join one of these meetings to share insights with fellow colleagues:

Litigation, Arbitration, and Dispute Resolution Practice Group Meeting

Cross-Border Transactions Practice Group Meeting

Tech Meeting

Gordon Vala-Webb, Senior Advisor, Technology and Innovation, Lex Mundi

7:00 pm – 10:00 pm

Dinner – Ball & Chain

Enjoy drinks and dinner in true Miami fashion, complete with delicious food, cigar rolling, mojito demonstrations and music.

Friday, October 28th

8:45 am – 12:00 pm

Registration

9:00 am – 9:30 am

Welcome Coffee

9:30 am – 11:30 am

People as a key differentiator: How to master collaborative working

Julie Holunga, Principal & Executive Coach, Chinook Executive Solutions

In our new hybrid working environment, effective collaboration across both in-person and remote stakeholders is critical to collective success. In this hands-on workshop you will identify your preferred collaborative style and identify how you can partner with colleagues and clients with different styles to more easily produce win-win outcomes.

**11:40 am – 12:15 am****Make Good Famous: Elevating social entrepreneurs to maximize their impact and inspire others to take action***Carolina Garcia Jayaram, the Elevate Prize Foundation*

Founded by Joseph Deitch in 2019, the Elevate Prize Foundation is a global nonprofit that empowers social entrepreneurs by providing them with the resources they need to amplify their impact. The Winners of the Elevate Prize are an extraordinary group of leaders, visionaries, and activists on a mission to solve some of the world's most pressing challenges.

We will hear from their CEO, Carolina García Jayaram. Carolina and a *special guest* will discuss how to ignite a chain reaction of social impact on a global scale, build a fanbase for good and, ultimately, Make Good Famous.

12:15 pm – 1:20 pm**Networking Lunch****1:30 pm – 2:45 pm****Nailing down your competitive advantage**

Els Houtman, Houthoff (member firm for The Netherlands), Andrew Harkness, Simpson Grierson (member firm for New Zealand), Colin Zick, Foley Hoag LLP (member firm for US, Massachusetts) and Hilary Reid, Myers, Fletcher & Gordon (member firm for Jamaica).

With the insights covered throughout the event thus far, new ideas and perspectives can sometimes be tricky to turn into straightforward, actionable steps. The panelists will help you find your competitive advantage, and easily explain to your colleagues how to exploit this new competitive advantage, resulting in stronger and more sustainable commercial results.

2:45 pm – 3:00 pm**Wrap-Up and Takeaways****3:00 pm – 4:00 pm****Closing Refreshments**

After wrapping up, say farewell to everyone and enjoy a casual drink or coffee.



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